DynamicPoint – Implementation Consultant

DynamicPoint is an organization that is taking a methodical approach to the development and implementation of SharePoint products for businesses utilizing Microsoft Dynamics ERP solutions. The company's strategic advantage is that its products leverage the existing functionality and feature set of the SharePoint platform to deliver applications that provide a familiar, rich user experience at a fraction of the cost of competitive solutions.

In addition to our impressive product line, we seek to provide the best customer experience possible. This includes every step of the sales, implementation and support processes. The company was founded by a management team with strong backgrounds in developing and implementing software applications for Fortune 500 companies. Our team believes there is a large opportunity to bring such proven methodology and professionalism to the company's mid-market customers.

We are seeking an Implementation Consultant to join our team. This position will work directly with clients in configuring and supporting our applications to meet their business needs. In addition, this person is anticipated to take a leadership role within a new organization in identifying opportunities and developing the business. This individual will also be responsible for assisting in refining internal methodology such as maintaining the company's deliverable templates and implementation toolset. Consultant must operate fairly autonomously with moderate direct supervision.

As with everyone in the organization, this individual is expected to exercise sound judgment within defined best practices and to always engage a client with the highest levels of professionalism and integrity.

Responsibilities:

- Translate client business needs into DynamicPoint product configuration and implement into the customer's environment
- Mange the implementation project to meet customer's deadlines while providing status updates
- Create assigned deliverables (design documentation, course materials, presentations, or others) that are on time, within scope and of the highest quality
- Provide both formal training and ongoing user support
- Identify and assist in closing opportunities for additional services that solve client challenges
- Document requirements, scope work, and create accurate estimates for prospective client engagements

Minimum Requirements:

- Bachelor's Degree
- At least 2 years experience in a business consulting environment (preferable large firm) with specific focus in software implementation, processes and/or project based experience
- Working knowledge of SQL and Windows Server
- Demonstrable competency in using standard desktop applications for word processing, spreadsheets and project management
- Demonstrable competency developing client requirement documentation, implementing software, performing customer support sessions and conducting training
- Professional Experience with *each* of the following technologies:
  - Microsoft Dynamics GP or NAV
  - SharePoint Server
- Ability to work effectively in a small team environment
- Strong time management skills and multitasking abilities
- Good oral, written and presentation skills

Desired Requirements:

- Experience and/or knowledge in the following areas:
  - Experience in implementing Dynamics GP, Sage, Epicor or similar Enterprise Resource Planning Solution
  - Working knowledge of SQL Reporting Services
  - Understanding of Active Directory and Microsoft Exchange architecture
  - SharePoint administration

Candidates must be interested in working for a small, dynamic organization that offers a lot of opportunity. The ideal person is willing to learn the skills necessary to grow a business and execute a shared vision. With minimum top-down management we encourage entrepreneurialism, innovation and teamwork. We are a driven team with a fun, casual, flexible work atmosphere. We promote an environment where individual recognition and commitment are important to our overall effectiveness.